

# Occupations in Demand

Faster than average growth and many annual openings

## High School and Limited Training

Occupational Title	Average Wage	Annual Growth
Home Health Aides	\$20,570	5.0%
Personal & Home Care Aides	\$19,797	4.7%
Medical Assistants	\$27,590	3.7%
Counter & Rental Clerks	\$22,749	3.2%
Customer Service Representatives	\$28,010	2.8%
Dental Assistants	\$33,130	2.6%
Correctional Officers & Jailers	\$28,182	2.2%
Receptionists & Information Clerks	\$23,353	2.1%
Security Guards	\$30,503	1.9%
Painters, Construction & Maintenance*	\$33,547	1.8%
Carpenters*	\$34,752	1.7%
Construction Laborers	\$26,423	1.7%
Truck Drivers, Light or Delivery Services	\$28,242	1.7%
1st-Line Spvrs of Construction & Extraction Workers*	\$59,057	1.6%
Maintenance & Repair Workers	\$33,376	1.5%

## Vocational, Technical or Apprenticeship

Occupational Title	Average Wage	Annual Growth
Physical Therapist Assistants	\$43,494	4.1%
Dental Hygienists*	\$70,425	2.8%
Nursing Aides, Orderlies & Attendants	\$22,318	2.8%
Medical & Clinical Laboratory Technicians*	\$53,748	2.4%
Radiologic Technologists & Technicians*	\$52,201	2.2%
Emergency Medical Technicians & Paramedics	\$33,590	2.1%
Geological & Petroleum Technicians	\$35,382	1.9%
Medical Records Technicians	\$33,211	1.8%
Welders, Cutters, Solderers & Brazers	\$23,369	1.7%
Licensed Practical & Licensed Vocational Nurses	\$39,929	1.6%
Paralegals & Legal Assistants	\$38,336	1.5%
Bus, Truck, & Diesel Technicians	\$48,251	1.4%
Automotive Service Technicians	\$34,099	1.2%
Preschool Teachers	\$26,638	1.2%
Computer, ATM & Office Machine Technicians	Confidential	1.2%

## Bachelor's or Higher Degree

Occupational Title	Average Wage	Annual Growth
Registered Nurses	\$60,295	3.3%
Occupational Health & Safety Specialists	Confidential	3.0%
Network & Computer Systems Administrators	\$47,830	2.9%
Computer Systems Analysts	\$66,070	2.5%
Construction Managers*	\$72,241	2.3%
Special Education Teachers, P-K & Elem	\$49,823	2.3%
Mental Health & Substance Abuse Social Wrkrs	\$41,091	2.2%
Medical & Health Services Managers*	\$81,566	1.9%
Child, Family & School Social Workers	\$31,743	1.8%
Elementary School Teachers	\$47,634	1.8%
Accountants & Auditors	\$55,054	1.7%
Management Analysts*	\$79,072	1.6%
Middle School Teachers	\$47,299	1.5%
Probation Officers & Correctional Treatment Specialists	\$32,944	1.5%
Medical & Public Health Social Workers	\$31,943	1.4%

\*Top paying job

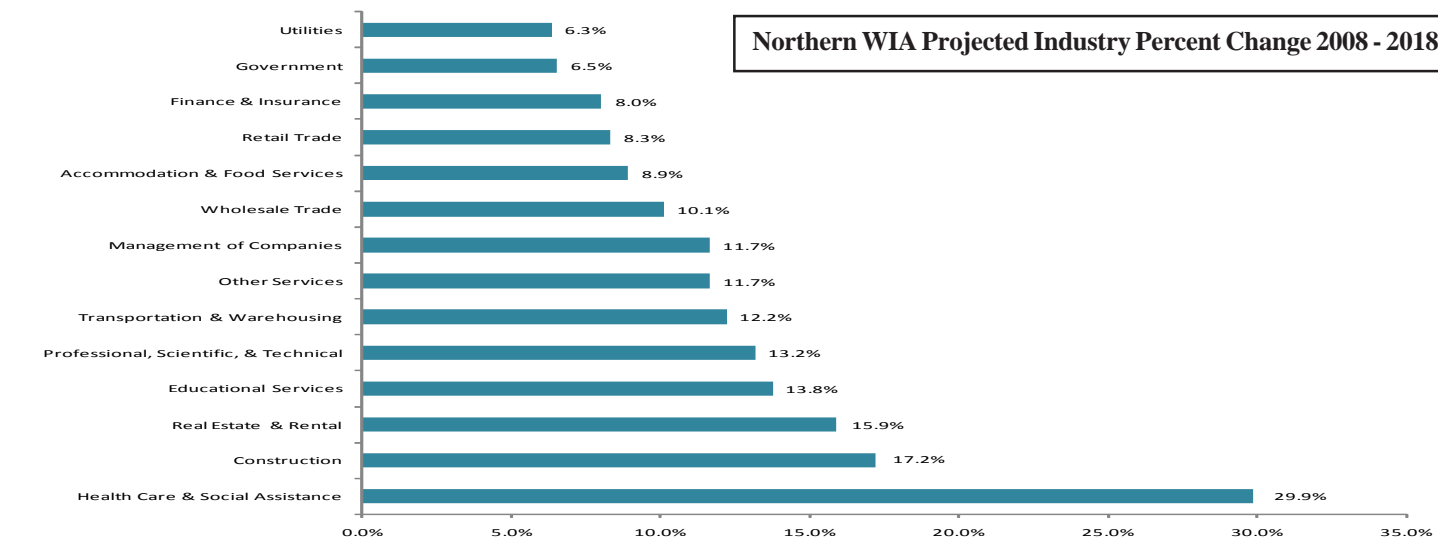
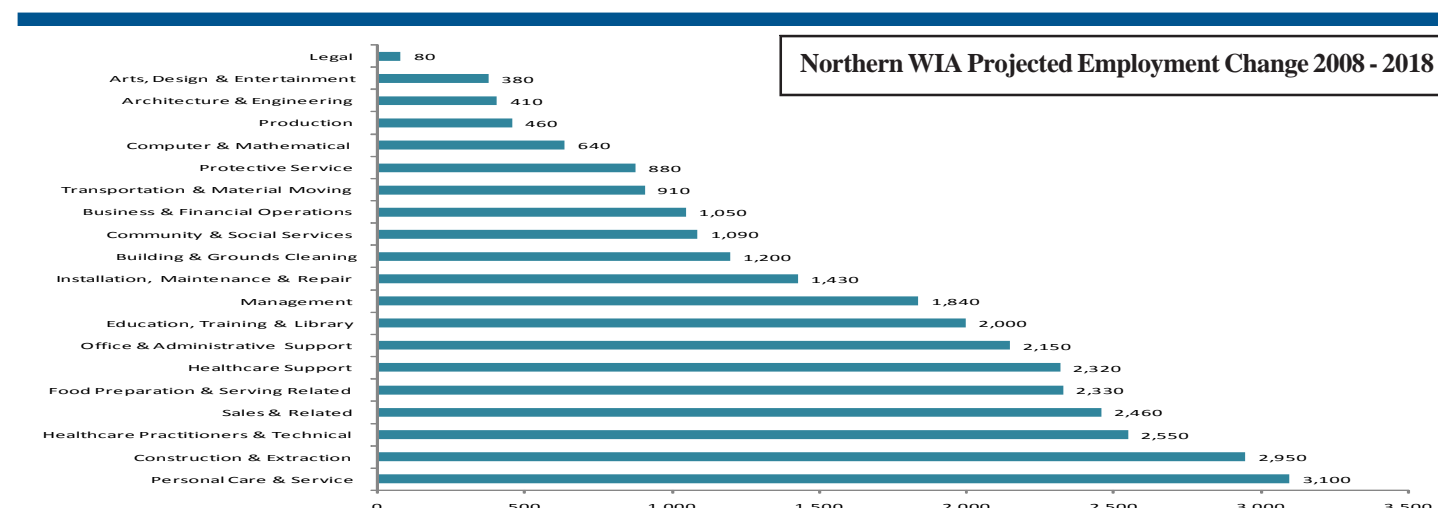


# IN Brief Northern WIA

## 2018 Employment Projections

The 2018 Northern WIA Employment Projections presents a summary of information about the region's job market and economy for ten years from 2008 – 2018. The following graphs and tables present information on industries and occupations that will impact our state's economic outlook. Additional information can be found in the *2018 In Brief*, and the Employment Projections 2018 for the other WIA regions and MSAs, and on our website at [www.dws.state.nm.us/dws-lmi.html](http://www.dws.state.nm.us/dws-lmi.html).

The Northern WIA economy is expected to generate about 30,730 new jobs through the year 2018. This represents growth of about 13.9 percent. The healthcare & social assistance sector leads the growth by adding over 7,990 alone, followed by education and construction projected to add over 5,000 jobs combined. Occupations with the highest annual openings make up a diverse group. Examples include: retail salespersons, personal care aides, registered nurses, general & operations managers, administrative support workers, and teachers.



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# Occupations

# Industries

Fastest Growing Occupations 2008-2018

Occupations with Most Annual Openings 2008-2018

Northern WIA	%	Northern WIA	Total Annual
Occupational Title	Change	Occupational Title	Openings
Home Health Aides	49.5%	Retail Salespersons	373
Personal & Home Care Aides	46.5%	Cashiers	301
Medical Assistants	36.8%	Personal & Home Care Aides	223
Registered Nurses	33.4%	Registered Nurses	164
Counter & Rental Clerks	32.4%	Home Health Aides	126
Network & Computer Systems Administrators	28.7%	1st-Line Spvrs of Retail Sales Workers	122
Nursing Aides, Orderlies & Attendants	28.1%	General & Operations Managers	120
Customer Service Representatives	27.6%	Bookkeeping, Accounting & Auditing Clerks	99
Dental Assistants	26.2%	Secretaries	95
Construction Managers	23.4%	Elementary School Teachers	91
Mental Health & Substance Abuse Social Workers	22.3%	Office Clerks, General	89
Receptionists & Information Clerks	20.5%	Receptionists & Information Clerks	81
Security Guards	19.5%	Nursing Aides, Orderlies & Attendants	79
Child, Family & School Social Workers	18.4%	Security Guards	76
Elementary School Teachers	17.6%	Secondary School Teachers	74

Many of the jobs with the most openings and fastest growing require little education and training. Unfortunately, the wages for most are lower than the statewide average. On a positive note, registered nurses and elementary school teachers are in the top 15 for both lists, and wages for these occupations exceed \$45,000/year. Although not included in the top 15, jobs such as accountants & auditors (ranked 19th for fastest growing and 21st for most annual openings) and 1st-line supervisors of construction & extraction workers (ranking 22nd for fastest growing and 23rd for most annual openings) are well-paying jobs.

Industry Change 2008-2018

Industry Sectors with Number of Jobs 2008-2018

Northern WIA	% Change	Northern WIA	Change
Industry		Industry	
Health Care & Social Assistance	29.9%	Health Care & Social Assistance	7,990
Construction	17.2%	Educational Services	2,730
Real Estate & Rental	15.9%	Construction	2,260
Educational Services	13.8%	Government	2,120
Professional, Scientific, & Technical	13.2%	Retail Trade	2,060
Transportation & Warehousing	12.2%	Professional, Scientific, & Technical	2,040
Other Services	11.7%	Accommodation & Food Services	1,860
Management of Companies	11.7%	Other Services	750
Wholesale Trade	10.1%	Wholesale Trade	450
Accommodation & Food Services	8.9%	Real Estate & Rental	360
Retail Trade	8.3%	Finance & Insurance	360
Finance & Insurance	8.0%	Transportation & Warehousing	350
Government	6.5%	Utilities	130
Utilities	6.3%	Management of Companies	70
<b>Total Employment, All Jobs</b>	<b>13.9%</b>	<b>Total Employment, All Jobs</b>	<b>30,730</b>

Health care & social assistance, educational services, and construction continue to top the lists of fastest growing industries and industries with the highest number of jobs in the Northern WIA. This trend is evident from ambulatory health care services, social assistance, nursing & residential care facilities, and construction of buildings subsectors leading both lists as well. Five industry sectors are projected to grow less than 10 percent, including government (6.5%) and utilities (6.3%).

Northern WIA Employment Projections by Major Occupation Category

Occupational Category	2008	2018	Employment	Percent
	Annual Employment	Projected Employment	Change 2008-2018	Change 2008-2018
Personal Care & Service	9,860	12,960	3,100	31.5%
Construction & Extraction	18,310	21,260	2,950	16.1%
Healthcare Practitioners & Technical	10,780	13,330	2,550	23.7%
Sales & Related	22,650	25,120	2,460	10.9%
Food Preparation & Serving Related	19,390	21,720	2,330	12.0%
Healthcare Support	6,630	8,940	2,320	35.0%
Office & Administrative Support	32,000	34,140	2,150	6.7%
Education, Training & Library	13,080	15,080	2,000	15.3%
Management	17,590	19,430	1,840	10.5%
Installation, Maintenance & Repair	9,720	11,150	1,430	14.7%
Building & Grounds Cleaning	9,210	10,410	1,200	13.0%
Community & Social Services	7,350	8,440	1,090	14.9%
Business & Financial Operations	7,150	8,190	1,050	14.6%
Transportation & Material Moving	9,760	10,670	910	9.3%
Protective Service	4,880	5,760	880	18.1%
Computer & Mathematical	2,580	3,210	640	24.7%
Production	6,650	7,110	460	7.0%
Architecture & Engineering	3,400	3,810	410	11.9%
Arts, Design & Entertainment	3,270	3,650	380	11.5%
Legal	1,260	1,340	80	6.5%
<b>Total, All Occupations</b>	<b>221,850</b>	<b>252,580</b>	<b>30,730</b>	<b>13.9%</b>

Fastest Growing Industry Subsectors 2008-2018

Leading Industry Subsectors 2008-2018

Northern WIA	% Change	Northern WIA	Change
Subsector		Subsector	
Nursing & Residential Care Facilities	35.3%	Ambulatory Health Care Services	2,960
Ambulatory Health Care Services	33.0%	Educational Services	2,730
Social Assistance	30.5%	Hospitals	2,220
Repair & Maintenance	27.2%	Professional, Scientific & Technical	2,040
Hospitals	24.5%	Social Assistance	1,680
Rental & Leasing Services	24.0%	Food Services & Drinking Places	1,500
Construction of Buildings	23.5%	Nursing & Residential Care Facilities	1,140
Couriers & Messengers	22.8%	Administrative & Support Services	1,070
Building Material & Garden Equipment Suppliers	22.7%	Local Government	1,060
Motion Picture & Sound Recording Industries	20.0%	Construction of Buildings	890
Support Activities for Mining	18.5%	State Government	870
Mining (except Oil & Gas)	18.2%	Specialty Trade Contractors	850
Heavy & Civil Engineering Construction	17.6%	General Merchandise Stores	780
Administrative & Support Services	17.0%	Support Activities for Mining	710
Truck Transportation	14.3%	Repair & Maintenance	540
General Merchandise Stores	14.1%	Heavy & Civil Engineering Construction	520
Educational Services	13.8%	Building Material & Garden Equipment Suppliers	510
Merchant Wholesalers, Nondurable	13.7%	Mining (except Oil & Gas)	370
Specialty Trade Contractors	13.3%	Accommodation	370
Professional, Scientific & Technical	13.2%	Credit Intermediation	270
Performing Arts & Spectator Sports	11.7%	Merchant Wholesalers, Durable	240
Management of Companies	11.7%	Truck Transportation	230
Real Estate	11.1%	Rental & Leasing Services	210