### 2018 OCCUPATIONAL WAGES FOR JOB SEEKERS

**New Mexico**

#### Annual Wages for Occupations with the Most Projected Annual Job Openings

**ICON KEY:**  
- In-Demand Occupation  
- Star Occupation  
- STEM Science, Technology, Engineering, or Math Occupation

<table>
<thead>
<tr>
<th>Occupation</th>
<th>Entry Wage</th>
<th>Average Wage</th>
<th>Experienced Wage</th>
<th>Projected Annual Job Openings</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Master's Degree or Higher</strong></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Educational, Guidance, School &amp; Vocational Counselors</td>
<td>$37,540</td>
<td>$57,790</td>
<td>$67,910</td>
<td>180</td>
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<td>$165,510</td>
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<td>Physical Therapists</td>
<td>$62,730</td>
<td>$92,580</td>
<td>$107,500</td>
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<tr>
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<td>$129,020</td>
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<td>Child, Family &amp; School Social Workers</td>
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<td>Financial Managers</td>
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<td>Construction Managers</td>
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<td>Electrical Engineers</td>
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<td>Occupation</td>
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<td>Entry Wage</td>
<td>Average Wage</td>
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<td>$62,710</td>
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<td>Human Resources Assistants, Ex. Payroll &amp; Timekeeping</td>
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<td>$21,880</td>
<td>$32,370</td>
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<tr>
<td>Respiratory Therapists</td>
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<td>Physical Therapist Assistants</td>
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<td>$49,230</td>
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<td>Civil Engineering Technicians</td>
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<td>Air Traffic Controllers</td>
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<td>$116,330</td>
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<tr>
<td>Agricultural &amp; Food Science Technicians</td>
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<td>$26,980</td>
<td>$38,420</td>
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<tr>
<td>Chemical Technicians</td>
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<td>Electrical &amp; Electronics Drafters</td>
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<table>
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<tr>
<th>Occupation</th>
<th>Postsecondary Non-Degree Award or College, No Degree</th>
<th>STEM</th>
<th>Entry Wage</th>
<th>Average Wage</th>
<th>Experienced Wage</th>
<th>Projected Annual Job Openings</th>
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<tbody>
<tr>
<td>Heavy &amp; Tractor-Trailer Truck Drivers</td>
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<td>$30,140</td>
<td>$44,860</td>
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<td>$35,970</td>
<td>$42,200</td>
<td>960</td>
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<td>Nursing Assistants</td>
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<td>$29,940</td>
<td>930</td>
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<td>640</td>
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<td>$23,080</td>
<td>$38,490</td>
<td>$46,200</td>
<td>490</td>
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<tr>
<td>Dental Assistants</td>
<td></td>
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<td>$26,930</td>
<td>$34,880</td>
<td>$38,860</td>
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<td>Hairdressers, Hairstylists &amp; Cosmetologists</td>
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<td>$24,470</td>
<td>$27,790</td>
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<td>$42,020</td>
<td>$49,540</td>
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<td>Telecomm. Equipment Installers &amp;Repairers, Ex. Line Installers</td>
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<td></td>
<td>$33,800</td>
<td>$54,230</td>
<td>$64,450</td>
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<td>Heating, Air Conditioning &amp; Refrigeration Mechanics &amp; Installers</td>
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<td></td>
<td>$28,540</td>
<td>$41,820</td>
<td>$48,470</td>
<td>150</td>
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<tr>
<td>Firefighters</td>
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<td>$24,310</td>
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<td>140</td>
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<td>Emergency Medical Technicians &amp; Paramedics</td>
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<td>$23,860</td>
<td>$34,240</td>
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<td>$24,690</td>
<td>$37,020</td>
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<tr>
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<td>First-Line Spvrs of Fire Fighting &amp; Prevention Workers</td>
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<td></td>
<td>$44,620</td>
<td>$59,190</td>
<td>$66,480</td>
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</tr>
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</table>
### 2018 Occupational Wages for Job Seekers

<table>
<thead>
<tr>
<th>Entry Wage</th>
<th>Average Wage</th>
<th>Experienced Wage</th>
<th>Projected Annual Job Openings</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Personal Care Aides</strong></td>
<td>$17,660</td>
<td>$20,450</td>
<td>$21,850</td>
</tr>
<tr>
<td><strong>Secretaries &amp; Admin. Assistants, Ex. Legal, Medical &amp; Executive</strong></td>
<td>$23,700</td>
<td>$34,120</td>
<td>$39,330</td>
</tr>
<tr>
<td><strong>Customer Service Representatives</strong></td>
<td>$22,270</td>
<td>$31,340</td>
<td>$35,870</td>
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<tr>
<td><strong>Home Health Aides</strong></td>
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<td>$23,850</td>
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</tr>
<tr>
<td><strong>Stock Clerks &amp; Order Fillers</strong></td>
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<td>$26,980</td>
<td>$30,920</td>
</tr>
<tr>
<td><strong>First-Line Spvrs of Food Preparation &amp; Serving Workers</strong></td>
<td>$20,740</td>
<td>$28,550</td>
<td>$32,450</td>
</tr>
<tr>
<td><strong>First-Line Spvrs of Retail Sales Workers</strong></td>
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<td><strong>Office Clerks, General</strong></td>
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<td>$29,050</td>
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<td><strong>First-Line Spvrs of Office &amp; Admin. Support Workers</strong></td>
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<td><strong>Maintenance &amp; Repair Workers, General</strong></td>
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<td><strong>Receptionists &amp; Information Clerks</strong></td>
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<td><strong>First-Line Spvrs of Construction Trades &amp; Extraction Workers</strong></td>
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<td><strong>Medical Secretaries</strong></td>
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<td>$36,590</td>
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<tr>
<td><strong>Operating Engineers &amp; Other Construction Equipment Operators</strong></td>
<td>$32,160</td>
<td>$43,200</td>
<td>$48,720</td>
</tr>
<tr>
<td><strong>Carpenters</strong></td>
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<td>$38,360</td>
<td>$43,930</td>
</tr>
<tr>
<td><strong>Sales Reps, Wholesale &amp; Mfg, Ex. Technical &amp; Scientific Products</strong></td>
<td>$28,660</td>
<td>$54,440</td>
<td>$67,320</td>
</tr>
</tbody>
</table>

### High School Diploma or Equivalent

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<thead>
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<th>Average Wage</th>
<th>Experienced Wage</th>
<th>Projected Annual Job Openings</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Combined Food Preparation &amp; Serving Workers, Incl. Fast Food</strong></td>
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<td>$19,610</td>
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<td><strong>Cashiers</strong></td>
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</tr>
<tr>
<td><strong>Retail Salespersons</strong></td>
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<td>$20,000</td>
<td>$22,930</td>
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<td><strong>Waiters &amp; Waitresses</strong></td>
<td>$17,670</td>
<td>$18,180</td>
<td>$20,930</td>
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<tr>
<td><strong>Janitors &amp; Cleaners, Ex. Maids &amp; Housekeeping Cleaners</strong></td>
<td>$18,220</td>
<td>$21,180</td>
<td>$23,710</td>
</tr>
<tr>
<td><strong>Construction Laborers</strong></td>
<td>$23,640</td>
<td>$30,960</td>
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<td><strong>Maids &amp; Housekeeping Cleaners</strong></td>
<td>$17,840</td>
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<td>$24,430</td>
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<tr>
<td><strong>Laborers &amp; Freight, Stock &amp; Material Movers, Hand</strong></td>
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<td>$27,850</td>
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<tr>
<td><strong>Cooks, Restaurant</strong></td>
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<td>$23,430</td>
<td>$25,780</td>
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<td><strong>Food Preparation Workers</strong></td>
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<td>$21,920</td>
<td>$24,010</td>
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<td><strong>Landscaping &amp; Groundskeeping Workers</strong></td>
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<td>$26,360</td>
<td>$29,710</td>
</tr>
<tr>
<td><strong>Farmworkers &amp; Laborers, Crop, Nursery &amp; Greenhouse</strong></td>
<td>$17,560</td>
<td>$22,520</td>
<td>$25,000</td>
</tr>
<tr>
<td><strong>Hosts &amp; Hostesses, Restaurant, Lounge &amp; Coffee Shop</strong></td>
<td>$17,630</td>
<td>$20,990</td>
<td>$22,670</td>
</tr>
<tr>
<td><strong>Counter Attendants, Cafeteria, Food Concession &amp; Coffee Shop</strong></td>
<td>$17,680</td>
<td>$19,310</td>
<td>$20,120</td>
</tr>
<tr>
<td><strong>Food Servers, Nonrestaurant</strong></td>
<td>$17,800</td>
<td>$19,840</td>
<td>$20,860</td>
</tr>
<tr>
<td><strong>Dining Room &amp; Cafeteria Attendants &amp; Bartender Helpers</strong></td>
<td>$17,640</td>
<td>$19,280</td>
<td>$20,600</td>
</tr>
<tr>
<td><strong>Cooks, Fast Food</strong></td>
<td>$17,740</td>
<td>$20,120</td>
<td>$21,310</td>
</tr>
<tr>
<td><strong>Bartenders</strong></td>
<td>$17,520</td>
<td>$22,120</td>
<td>$24,370</td>
</tr>
<tr>
<td><strong>Dishwashers</strong></td>
<td>$17,780</td>
<td>$20,310</td>
<td>$21,570</td>
</tr>
<tr>
<td><strong>Cooks, Institution &amp; Cafeteria</strong></td>
<td>$18,710</td>
<td>$24,870</td>
<td>$27,950</td>
</tr>
</tbody>
</table>
### 2018 OCCUPATIONAL WAGES FOR JOB SEEKERS

#### Additional Annual Wages for Occupations with the Most Projected Annual Job Openings Not Listed on Previous Pages

<table>
<thead>
<tr>
<th>Occupation</th>
<th>Entry Wage</th>
<th>Average Wage</th>
<th>Experienced Wage</th>
<th>Projected Annual Job Openings</th>
<th>Typical Minimum Education Required</th>
</tr>
</thead>
<tbody>
<tr>
<td>Electricians</td>
<td>$34,400</td>
<td>$50,680</td>
<td>$59,320</td>
<td>470</td>
<td>HSE</td>
</tr>
<tr>
<td>Hotel, Motel &amp; Resort Desk Clerks</td>
<td>$17,980</td>
<td>$22,060</td>
<td>$24,100</td>
<td>450</td>
<td>HSE</td>
</tr>
<tr>
<td>Counter &amp; Rental Clerks</td>
<td>$19,970</td>
<td>$27,280</td>
<td>$30,930</td>
<td>400</td>
<td>NFEC</td>
</tr>
<tr>
<td>Recreation Workers</td>
<td>$17,920</td>
<td>$23,200</td>
<td>$25,830</td>
<td>400</td>
<td>HSE</td>
</tr>
<tr>
<td>Cleaners of Vehicles &amp; Equipment</td>
<td>$18,380</td>
<td>$22,690</td>
<td>$24,850</td>
<td>390</td>
<td>NFEC</td>
</tr>
<tr>
<td>Bus Drivers, School or Special Client</td>
<td>$17,870</td>
<td>$24,870</td>
<td>$28,370</td>
<td>340</td>
<td>HSE</td>
</tr>
<tr>
<td>Roustabouts, Oil &amp; Gas</td>
<td>$27,980</td>
<td>$36,010</td>
<td>$40,030</td>
<td>330</td>
<td>NFEC</td>
</tr>
<tr>
<td>Social &amp; Human Service Assistants</td>
<td>$24,470</td>
<td>$33,370</td>
<td>$37,810</td>
<td>320</td>
<td>HSE</td>
</tr>
<tr>
<td>Plumbers, Pipefitters &amp; Steamfitters</td>
<td>$30,520</td>
<td>$44,890</td>
<td>$52,080</td>
<td>320</td>
<td>HSE</td>
</tr>
<tr>
<td>Packers &amp; Packagers, Hand</td>
<td>$17,700</td>
<td>$21,340</td>
<td>$23,160</td>
<td>310</td>
<td>NFEC</td>
</tr>
<tr>
<td>Police &amp; Sheriff’s Patrol Officers</td>
<td>$40,680</td>
<td>$52,320</td>
<td>$58,140</td>
<td>300</td>
<td>HSE</td>
</tr>
<tr>
<td>Correctional Officers &amp; Jailers</td>
<td>$29,460</td>
<td>$34,800</td>
<td>$37,470</td>
<td>280</td>
<td>HSE</td>
</tr>
<tr>
<td>Fitness Trainers &amp; Aerobics Instructors</td>
<td>$23,240</td>
<td>$39,870</td>
<td>$48,180</td>
<td>280</td>
<td>HSE</td>
</tr>
<tr>
<td>Driver/Sales Workers</td>
<td>$17,610</td>
<td>$23,610</td>
<td>$26,610</td>
<td>280</td>
<td>HSE</td>
</tr>
<tr>
<td>Nonfarm Animal Caretakers</td>
<td>$18,440</td>
<td>$24,740</td>
<td>$27,880</td>
<td>270</td>
<td>HSE</td>
</tr>
<tr>
<td>First-Line Spvrs of Mechanics, Installers &amp; Repairs</td>
<td>$36,580</td>
<td>$63,070</td>
<td>$76,320</td>
<td>270</td>
<td>HSE</td>
</tr>
<tr>
<td>Tellers</td>
<td>$21,670</td>
<td>$26,080</td>
<td>$28,290</td>
<td>270</td>
<td>HSE</td>
</tr>
<tr>
<td>First-Line Spvrs of Personal Service Workers</td>
<td>$23,480</td>
<td>$35,610</td>
<td>$41,680</td>
<td>260</td>
<td>HSE</td>
</tr>
<tr>
<td>Pharmacy Technicians</td>
<td>$24,940</td>
<td>$32,150</td>
<td>$35,760</td>
<td>230</td>
<td>HSE</td>
</tr>
<tr>
<td>Parts Salespersons</td>
<td>$18,730</td>
<td>$30,450</td>
<td>$36,300</td>
<td>220</td>
<td>NFEC</td>
</tr>
<tr>
<td>Service Unit Operators, Oil, Gas &amp; Mining</td>
<td>$38,200</td>
<td>$56,830</td>
<td>$66,140</td>
<td>220</td>
<td>NFEC</td>
</tr>
<tr>
<td>Billing &amp; Posting Clerks</td>
<td>$24,730</td>
<td>$34,900</td>
<td>$39,990</td>
<td>220</td>
<td>NFEC</td>
</tr>
<tr>
<td>Industrial Machinery Mechanics</td>
<td>$35,360</td>
<td>$55,560</td>
<td>$65,660</td>
<td>220</td>
<td>HSE</td>
</tr>
<tr>
<td>First-Line Spvrs of Production &amp; Operating Workers</td>
<td>$36,000</td>
<td>$60,510</td>
<td>$72,770</td>
<td>210</td>
<td>HSE</td>
</tr>
<tr>
<td>Welders, Cutters, Solderers &amp; Brazers</td>
<td>$31,070</td>
<td>$51,670</td>
<td>$61,970</td>
<td>210</td>
<td>HSE</td>
</tr>
<tr>
<td>Helpers--Production Workers</td>
<td>$18,400</td>
<td>$25,430</td>
<td>$28,940</td>
<td>210</td>
<td>HSE</td>
</tr>
<tr>
<td>Lifeguards &amp; Other Recreational Protective Service Workers</td>
<td>$17,970</td>
<td>$20,870</td>
<td>$22,320</td>
<td>200</td>
<td>NFEC</td>
</tr>
<tr>
<td>Ushers, Lobby Attendants &amp; Ticket Takers</td>
<td>$17,830</td>
<td>$19,250</td>
<td>$19,960</td>
<td>200</td>
<td>NFEC</td>
</tr>
<tr>
<td>Shipping, Receiving &amp; Traffic Clerks</td>
<td>$22,090</td>
<td>$30,580</td>
<td>$34,830</td>
<td>200</td>
<td>HSE</td>
</tr>
<tr>
<td>Executive Secretaries &amp; Executive Administrative Assistants</td>
<td>$40,970</td>
<td>$59,170</td>
<td>$68,270</td>
<td>200</td>
<td>HSE</td>
</tr>
<tr>
<td>First-Line Spvrs of Housekeeping &amp; Janitorial Workers</td>
<td>$26,040</td>
<td>$38,180</td>
<td>$44,250</td>
<td>180</td>
<td>HSE</td>
</tr>
<tr>
<td>Real Estate Sales Agents</td>
<td>$27,770</td>
<td>$53,240</td>
<td>$65,980</td>
<td>180</td>
<td>HSE</td>
</tr>
<tr>
<td>Laundry &amp; Dry-Cleaning Workers</td>
<td>$17,560</td>
<td>$21,460</td>
<td>$23,420</td>
<td>170</td>
<td>NFEC</td>
</tr>
<tr>
<td>Insurance Sales Agents</td>
<td>$26,970</td>
<td>$47,970</td>
<td>$58,480</td>
<td>170</td>
<td>HSE</td>
</tr>
<tr>
<td>Taxi Drivers &amp; Chauffeurs</td>
<td>$19,820</td>
<td>$25,930</td>
<td>$28,990</td>
<td>170</td>
<td>NFEC</td>
</tr>
</tbody>
</table>

OCCUPATIONAL WAGES: Electricians $33,400 $50,680 $59,320 470 HSE

**KEY:***
- **STEM:** Science, Technology, Engineering, and Mathematics
- **EDUCATION:** HSE: High School Diploma or Equivalent, NFEC: No Formal Educational Credential

**NOTES:**
- Occupational wages are from the NMDWS Occupational Employment Statistics program. Projected annual openings are from the NMDWS Employment Projections program.
- Typical minimum education requirements and Science, Technology, Engineering, and Mathematics (STEM) designations are based on information produced by the U.S. Bureau of Labor Statistics.
- In-demand and star designations are based on methodology created by NMDWS using projected job openings, growth rate, and wage data. Wage estimates are for 2017 and are rounded to the nearest $10. The entry wage represents the mean of the lowest third of the wage distribution, with the experienced wage being the mean of the highest two-thirds of the distribution. Projected annual job openings are rounded to the nearest ten, with estimates under five reported as “<5.” Occupations classified as “All Other” are excluded, as are occupations for which wage data are not able to be reported due to suppression requirements.
- Education levels represent the typical minimum education needed to enter the occupation, although higher levels of education may often be preferred.
- For information on all occupations, as well as information on the in-demand and star designations, visit [www.dws.state.nm.us/LMI](http://www.dws.state.nm.us/LMI).

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